



Made2Manage ERP to
Microsoft Dynamics CRM 4.0

Creating an Unparalleled Business Advantage

Maximize visibility into sales activity and customer support through complete customer profile consistency and maximized visibility:

- Customer Integration – Synchronize customer information between Made2Manage and Dynamics CRM 4.0, eliminating duplicate data entry and enabling you to continuously work with real time customer information.
- Quote Integration – Offers the ability to quickly access accurate customer quotes between Made2Manage and Dynamics CRM 4.0, supports agile business process between field sales and accounting.
- Order Integration – Provides a completely automated order process between your Made2Manage and Dynamics CRM 4.0 systems, current updating of the latest order status information in Dynamics CRM.
- Product Integration – Enables your Made2Manage and Dynamics CRM systems to work from the same pricing and product catalog, and provides access to customer product history ensuring you have the latest information on order line items.

Made2Manage		Microsoft Dynamics CRM 4.0
SLCDPM	↔	dbo.AccountBase, dbo.ContactBase
SYADDR	↔	dbo.AccountBase, dbo.ContactBase
SYPHON	↔	dbo.AccountBase, dbo.ContactBase
QTMAST	→	dbo.QuoteBase, dbo.OpportunityBase
QTLINE	→	dbo.QuoteDetailBase
SOMAST	→	dbo.SalesOrderBase
SOLINE	→	dbo.SalesOrderDetailBase
INMAST	→	dbo.ProductBase, dbo.ProductAssociation, dbo.ProductSubstitute, dbo.ProductPriceLevelBase, dbo.DiscountBase, dbo.DiscountTypeBase

Levels of Integration

Data Migration: Moving data “one way”, out of Made2Manage into Microsoft Dynamics CRM 4.0

- Made2Manage Customers – Dynamics CRM Accounts and Contacts
- Made2Manage Customer Addresses – Dynamics CRM Customer Addresses
- Made2Manage Customer Financial Matrix – Dynamics CRM Account
- Made2Manage Pricing and Inventory – Dynamics CRM Product Catalog
- Made2Manage Customer Quotes – Dynamics CRM Quotes and Product Line Items
- Made2Manage Orders – Dynamics CRM Orders and Product Line Items

Data Integration: Moving data “two ways”, into and out of Microsoft Dynamics CRM 4.0

- Dynamics CRM Accounts and Contacts – Made2Manage Customers
- Dynamics CRM Orders and Product Line Items – Made2Manage Orders